

SMALL BUSINESS HEALTH OPTIONS PROGRAM
MARKETPLACE

AGENT/BROKER ENROLLMENT USER GUIDE

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The Small Business Health Options Program (SHOP) Marketplace on HealthCare.gov has an Agent/Broker Portal with online enrollment functions. To work with the SHOP Marketplace, all agents and brokers must keep an active SHOP registration. You must complete the SHOP Marketplace Agreement on the Medicare Learning Network, and identity proofing on the Centers for Medicare and Medicaid Services (CMS) Enterprise Portal.

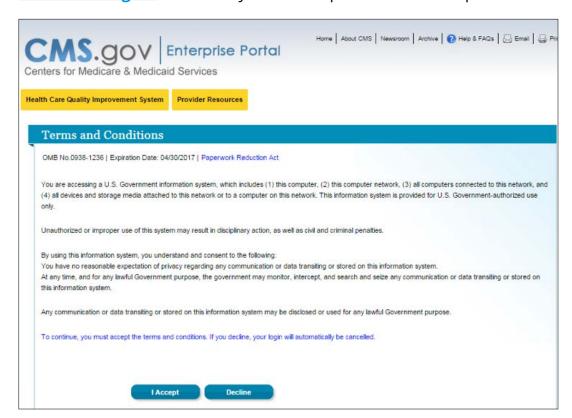
When you complete the Marketplace registration requirements, you'll get a Marketplace User ID that gives you access to the SHOP Agent/Broker Portal on HealthCare.gov. Visit cms.gov/cciio/ programs-and-initiatives/health-insurance-marketplaces/a-b-resources.html to complete the registration and training requirements for the SHOP Marketplace.

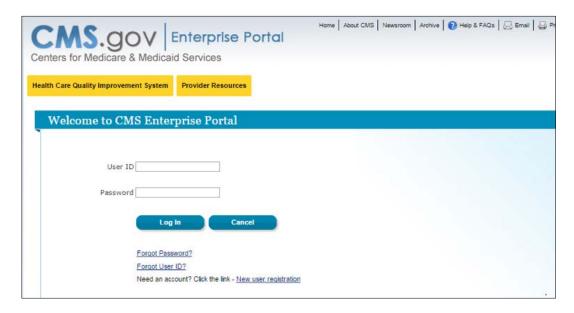
Helping employers enroll in the SHOP **Marketplace**

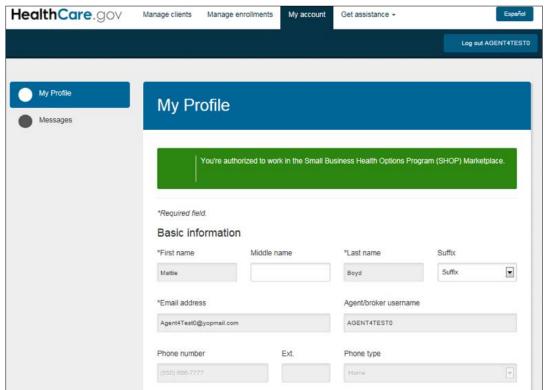
As an Agent or Broker, you should follow the same process as employers to complete a SHOP Marketplace application. You'll be able to do the same things that an employer can do. Follow these steps to help employers enroll. For more detailed enrollment instructions, visit Marketplace.cms.gov/outreach-and-education/enroll-in-shop.pdf. Remember, employers have to give you authorization before you can help them in the SHOP Marketplace.

Create a profile on HealthCare.gov

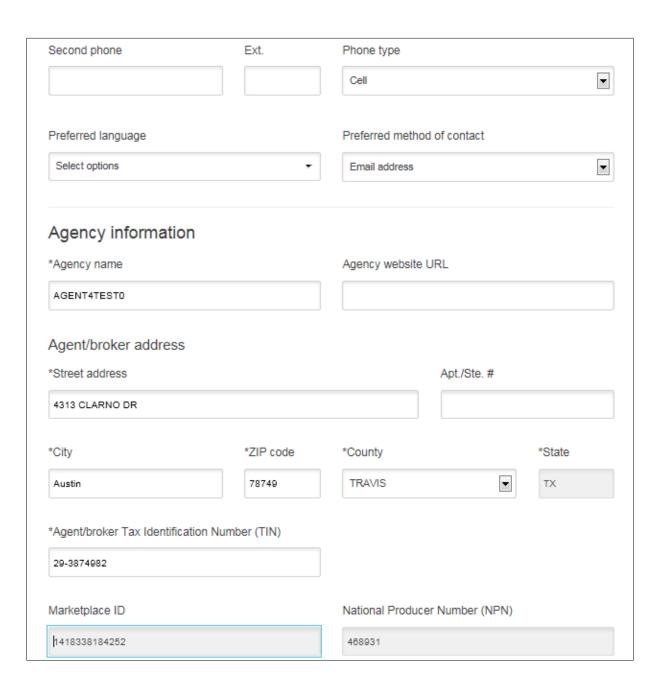
Log in to the Agent/Broker portal. Visit <u>HealthCare.gov/marketplace/small-</u> businesses/agent and enter your Marketplace User ID and password. Select LOG IN.

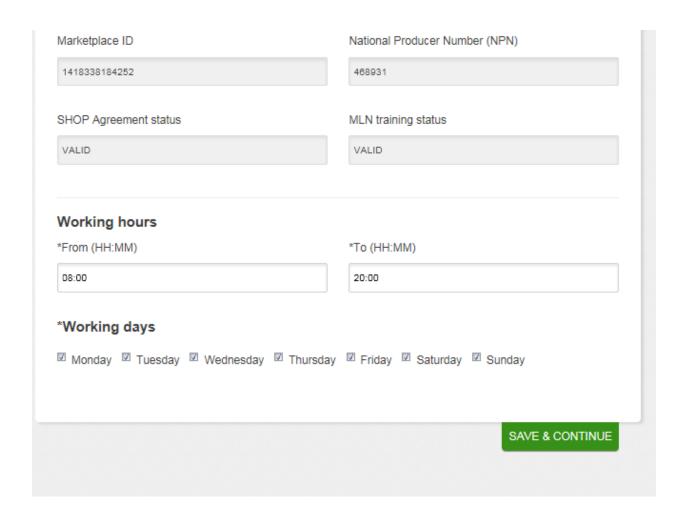






■ Enter information about you and your agency. You must keep an active profile on HealthCare.gov to work with the SHOP Marketplace. On the **My Profile** page, enter basic information about you and your agency. All required fields are marked with an asterisk (*). All employers will be able to access this information.

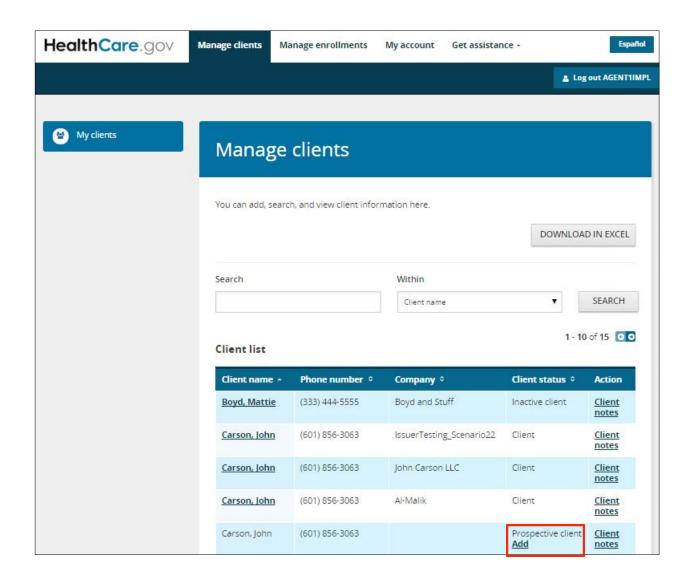


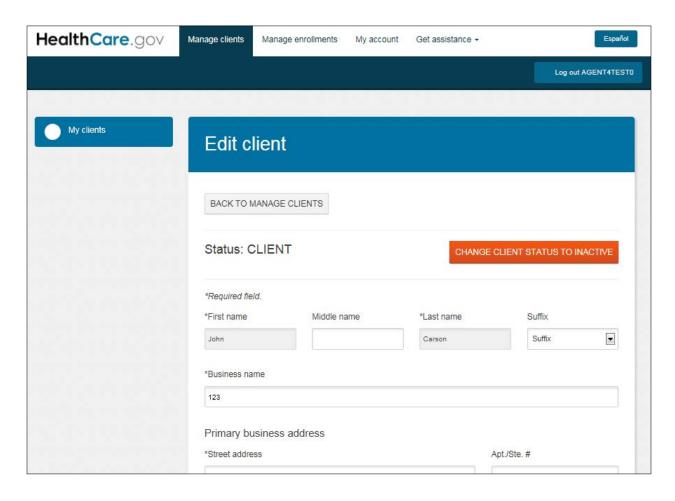


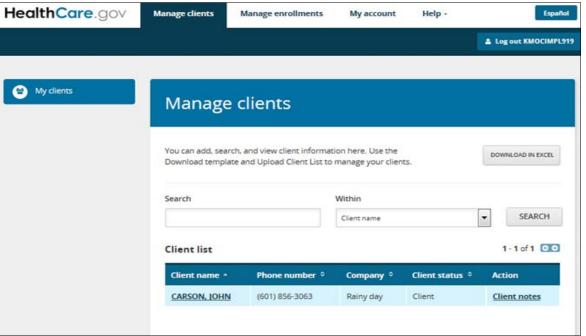
Adding a client

You can add clients only after the employer requests an authorization. To add an employer:

- Select the Manage clients tab. On the My clients page you'll see a list of your clients.
- Select the Add link under the Client status field. The client's status should be Prospect.
 On the Edit client page you'll see the employer details.
- Select Add to enter an employer. On the My clients page, the client's status will change from Prospect to Client.







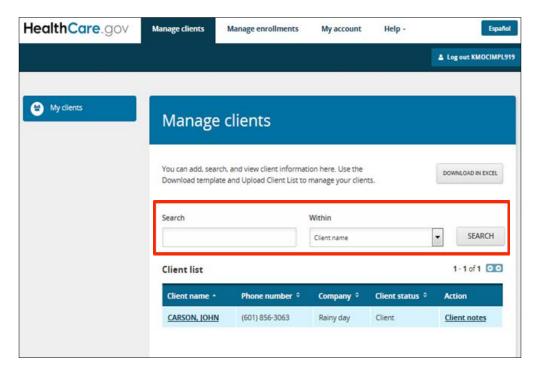
Review client list

In the Agent/Broker Portal, you'll have a list of your existing clients. When you have authorization from an employer, you can make edits to specific employer's information, and sort by client's name, phone number, company name, client type, or client status. You can also add client notes to an employer's account.

Employer's can authorize an agent or broker by clicking on the **Get assistance** tab and searching for a list of agents and brokers registered to work with the SHOP Marketplace by location, your name, or National Producer Number (if available).

To review your list of clients:

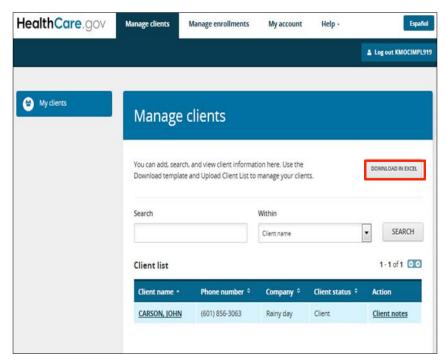
- Select the Manage clients tab. On the Manage client's screen, select the drop down menu, under the **Employer** tab.
- Select one of these search criteria from the drop down menu:
 - Client name
 - Phone number
 - Company
 - Client type
 - Client status
- Select **Search**. You'll see the employer's information in the search results. If the employer isn't found, you'll see an error message. You can select other search criteria from the drop down menu to try again.



Downloading a client list

On the **Manage clients** page, you can download an authorized list of clients. You have to get authorization from an employer before they can become a client. Once an authorization is requested by an employer, you can log into your account to accept or decline the pending authorization. If you accept the pending authorization, that employer will appear on your client list. You can download a list of existing clients in MS Excel .xls format. To download a list of clients:

- Select the Manage enrollments tab. On the My clients page, you'll see a list of your clients.
- Select DOWNLOAD IN EXCEL. Choose the file you want and confirm.
- After the file downloads you can save it to your computer.

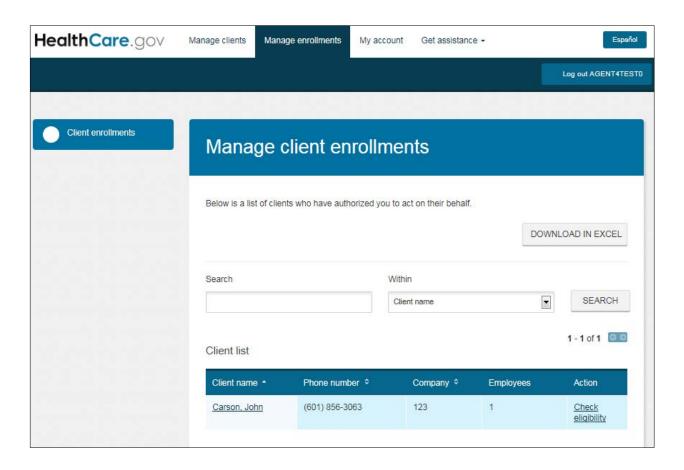


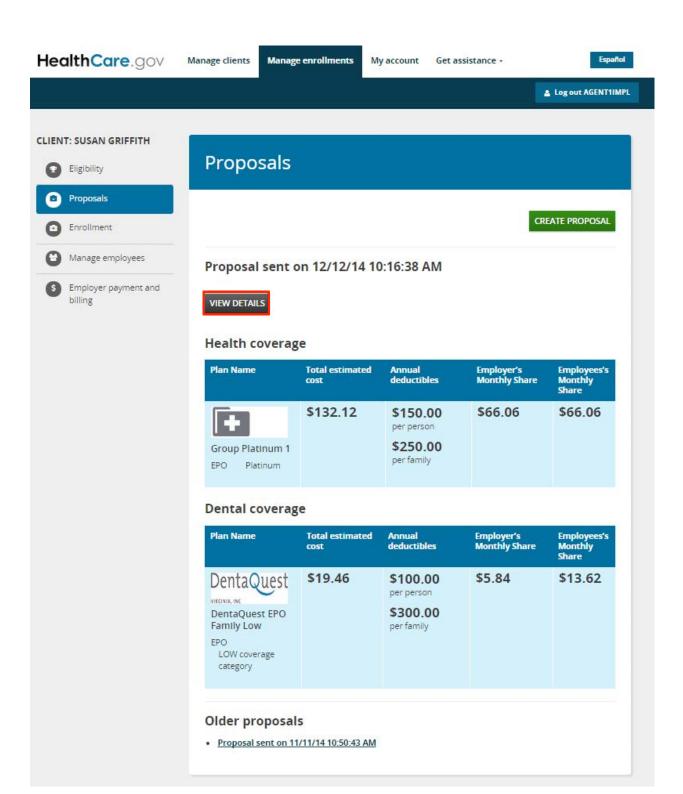
Creating enrollment

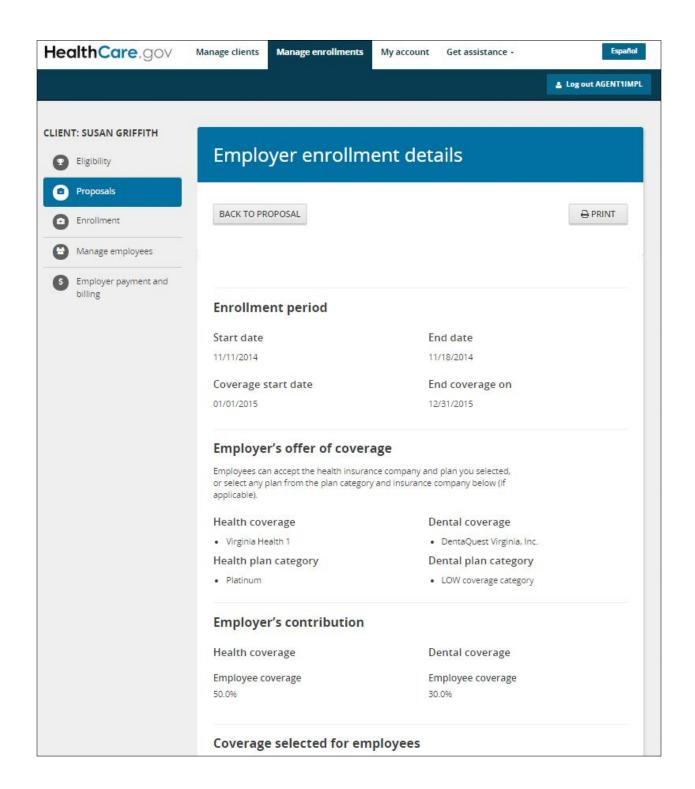
You can help with the enrollment process after you've accepted the employer's pending authorization to become your client. The employer must take the first step to request authorization. Once authorized, you can create an enrollment proposal or finish the employer's enrollment application that's already started. You won't be able to create an enrollment for an employer if the employer doesn't give you authorization.

To create an enrollment from a saved proposal:

- Select the Manage enrollments tab. On the My clients page, you'll see a list of your clients.
- Select the **Proposals** link under the **Action** field of the client list for a specific employer. On the **Saved proposals** page, you'll see the saved proposals for the selected employer.
- Select the View Details button on the Saved proposals screen to see the View **Employer Enrollment Details** page.
- Select Create enrollment on the View Employer Enrollment Details screen to confirm your selection and return back to the My clients page.







Employer's contribution

Health coverage Dental coverage

Employee coverage Employee coverage

50.0% 30.0%

Coverage selected for employees



Important: It's your responsibility to ensure that all your employees get information about how to enroll in a health plan through SHOP.

Health coverage

INSURANCE CARRIER	Total estimated cost	Annual deductibles	Estimated employer contribution	Estimated employee contribution
+	\$132.12	\$150.00 per person	\$66.06	\$66.06
Group Platinum 1		\$250.00 per family		

Dental coverage

INSURANCE CARRIER	Total estimated cost	Annual deductibles	Estimated employer contribution	Estimated employee contribution
DentaQuest	\$19.46	\$100.00 per person	\$5.84	\$13.62
DentaQuest EPO Family Low		\$300.00 per family		
EPO LOW coverage category				

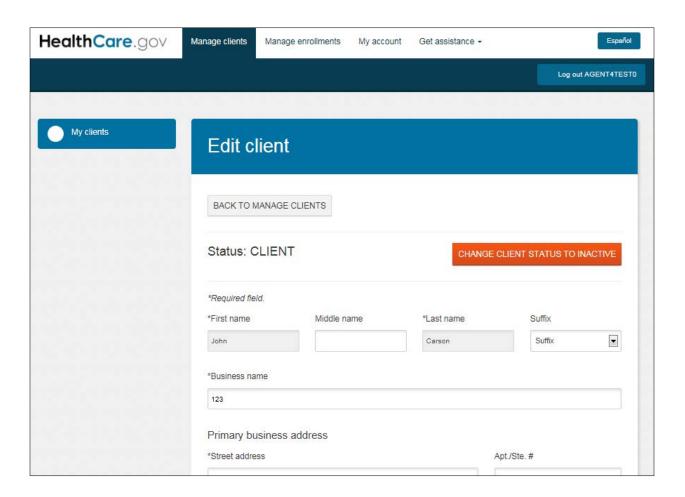
CREATE ENROLLMENT

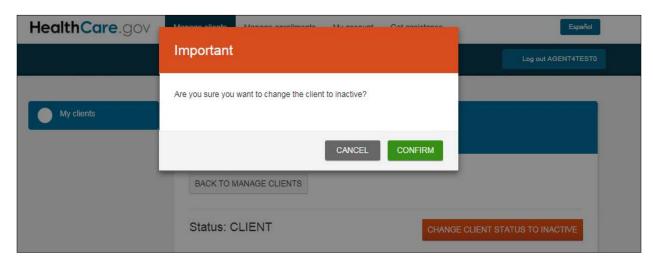
Changing an Employer's Authorization Status

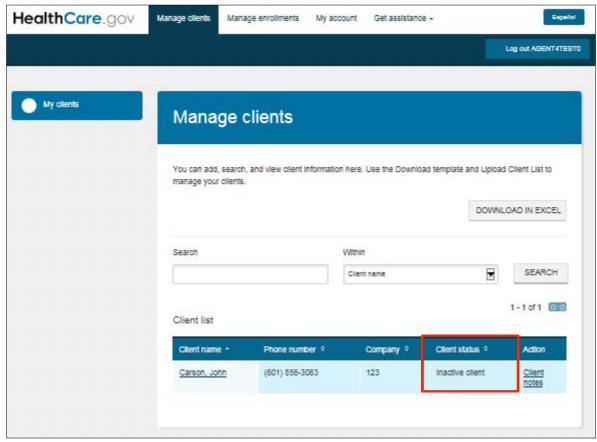
If an employer's authorization status is **INACTIVE**, you can update it to **ACTIVE**. If an employer decides not to use your services, the employer's status will automatically update to **INACTIVE**.

To change an employer's authorization status:

- Select the Manage clients tab. On the My clients page you'll see a list of your clients.
- Select the employer's name under the **Client name** field. On the **Edit client** page, you'll see employer details.
- Select the CHANGE CLIENT STATUS TO INACTIVE link. You'll get a confirmation that the employer's status is changed.
- Select SAVE AND CONTINUE to see the updates.





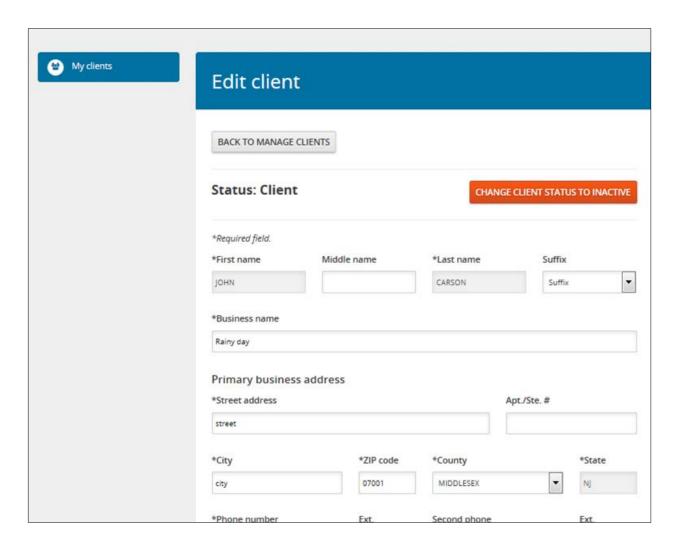


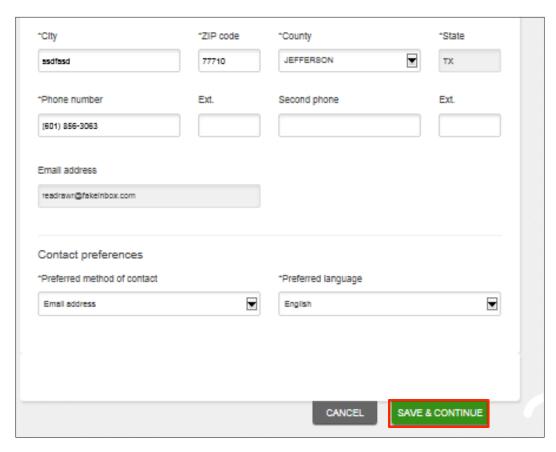
Editing an employer's information

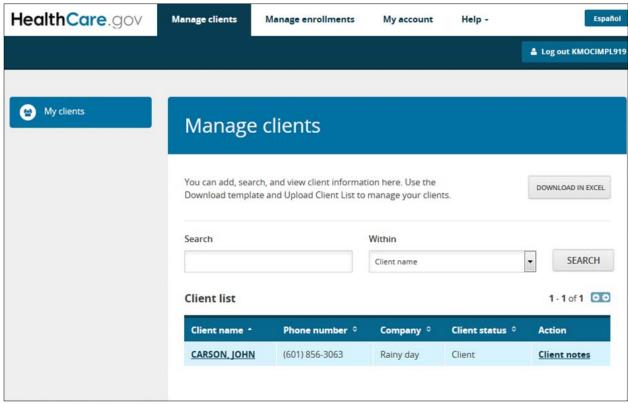
You can edit an employer's information once you've added the employer as a client. Remember, employers have to give you authorization before you can help them in the SHOP Marketplace.

To edit an employer's information:

- Select the **Manage clients** tab. On the **My clients** page, you'll see a list of your clients.
- Select the employer's name under the Client name field. On Edit client page, you'll see employer details.
- Select **SAVE AND CONTINUE** to confirm the changes.





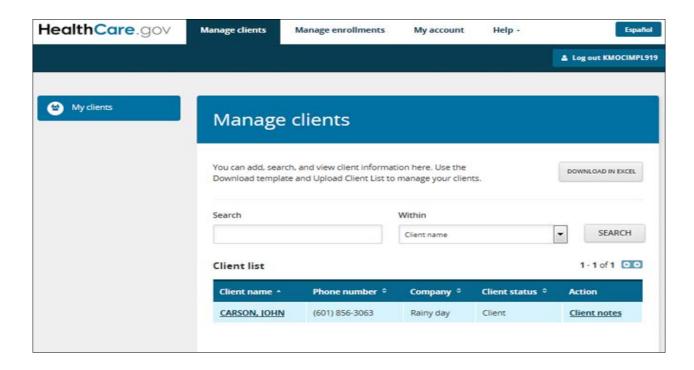


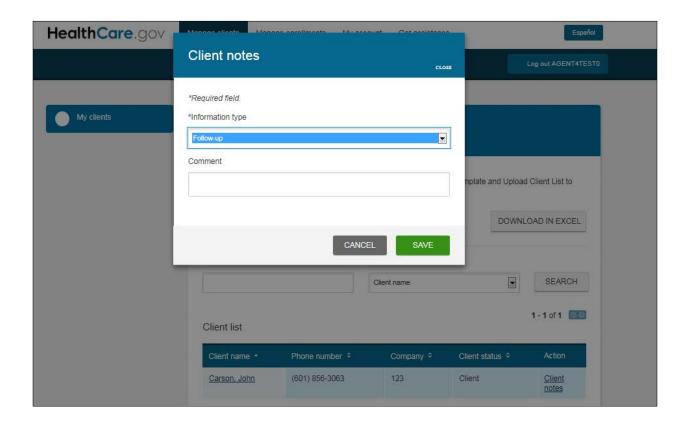
Adding client notes

You can add client notes for any employer that you're working with. To add client notes:

- Select the **Manage clients** tab to see a list of your clients.
- Select the Client notes link under the Action field of the client list to view the Client notes dialog box.
- Select the type of notes to be entered from the **Information type** drop down menu. Enter your comments in the **Comments** text box. Select **SAVE**.

You can follow this same process to review your notes. You'll see saved comments in the **Comments** text box.





Have questions or need help?

For more information on the SHOP Marketplace, visit <u>HealthCare.gov/small-businesses</u>.

Or you can contact the SHOP Call Center at 1-800-706-7893, Monday–Friday, 9 a.m.-7 p.m. EST. TTY users should call 711 to reach a call center representative.

If you have questions about the Health Insurance Marketplace, contact the Health Insurance Marketplace Call Center at 1-800-318-2596. TTY users should call 1-855-889-4325.